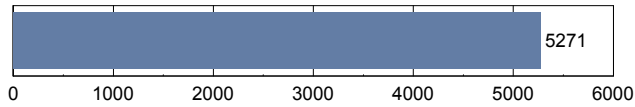
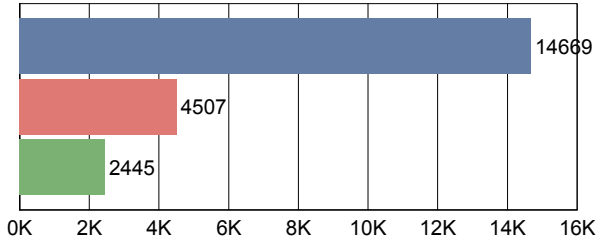


YTD New Clients

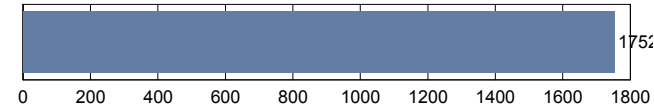


Total Client Profiles

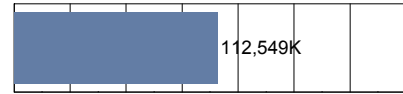
Client Profiles w/E-mail Addresses
Client Profiles w/Marketing Codes



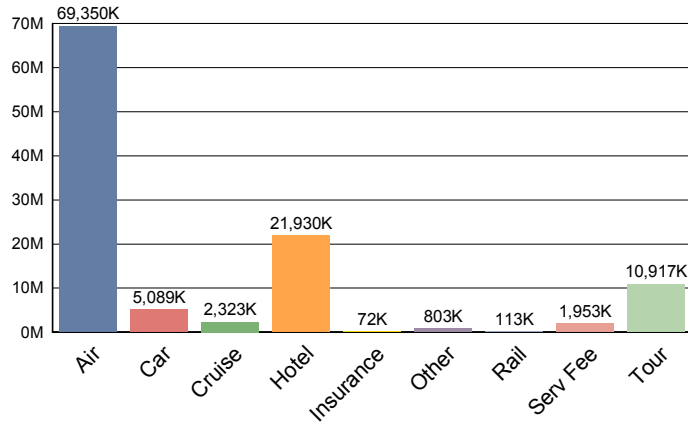
YTD New ResCards (Trips)



YTD Gross Sales (Invoices)



YTD Gross Sales (Invoices) By Travel Category



Things To Know...

Average Monthly New Clients Current Year	586
Average Monthly New Clients Last Year	129
Average Monthly Sales Current Year	\$12,505,450.14
Average Monthly Sales Last Year	\$6,403,623.58
Average Trip Amount Current Year	\$3,017.41
Average Trip Amount Last Year	\$2,809.64
Average Trip Commission Current Year	\$309.23
Average Trip Commission Last Year	\$281.18
Current Open Leads	215
Active Rescards W/O Insurance	9,572

Projected Commissions By Return Date

