

## CLIENTBASE AGENT ANALYSIS

ClientBase Agent Analysis	Description	Excel	ClientBase Fields	Parameters
<b>Agent Booking Production</b> 3.09.00 v: <a href="#">AgentBookingProduction100.rpt</a> Formerly 1505AgentBookingProduction100.rpt Updated Version 1/28/2016  400.00 v: <a href="#">AgentBookingProduction100.rpt 4 0.rpt</a> Updated Version 7/15/2016	Report is sorted by either the agent who created the ClientBase Res Card or by the first agent listed in the Trams Back Office booking. Includes CB reservations that have been invoiced but displays the full res card amounts based on Res Card creation date. Includes TBO bookings that were interfaced from the GDS but do not have a CB link based on Invoice issue date. Amounts included in ResCards but invoiced outside ClientBase are included based on invoice date.	<b>No</b>	Invoice Issue Date; Agent Name; Confirmation #; Client; Traveler; Where Invoiced; Vendor; Sales and Revenue <a href="#">Sample</a>	<b>Agent Reporting:</b> <b>Combined report for Agents or Separate reports for each Agent.</b> <b>Agent Selection:</b> <b>All, One or Group</b> <b>Dates: "From" and "To" Invoice Issue date range.</b> <b>Branch: All, One or Groups</b>
<b>Primary Agent Vendor Productivity</b> 3.09 v: <a href="#">PrimaryAgentVendorProd100.rpt</a> Updated Version 1/19/2016 Formerly 1504PrimaryAgentVendorProd100.rpt  4.00 v: <a href="#">PrimaryAgentVendorProd100 4 0.rpt</a> Updated Version 7/15/2016	List Agents with their preferred and non-preferred Sales and Revenue (Commissions) for Invoices that were done through ResCards. Drill Down (Double Click) to see details	<b>No</b>	Agent Name; Preferred Vendor Sales and Commissions; Non-Preferred Sales and Commissions Drill Down Same by Supplier <a href="#">Sample</a>	<b>Invoice Date Start and End Date; One or all Agents</b>
<b>Sales By Travel Consultant</b> 3.09 v: <a href="#">RevenueReportbyAgent.rpt</a> Updated Version 2/1/2016  4.00 v: <a href="#">RevenueReportbyAgent 4 0.rpt</a> Updated Version 7/14/2016	List of all ResCard Bookings by Travel Consultant (Agent).	<b>No</b>	ResCard Create Date; ResCard #; Region; Client Interface Id; ResType; Trip Start Date; Trip End Date; Client Name; Confirm #; Travel Consultant; Supplier Name; Status; Base Amount; Tax Amount; Total Fare; Commission <a href="#">Sample</a>	<b>Date Range:</b> <b>Date Option:</b> <b>ResCard Create Date</b> <b>Trip Start Date</b> <b>Reservation Date</b> <b>Agent: All or One</b>

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<b>Sales By Travel Consultant – Summary</b> 3.09 v: <a href="#">RevenueReportbyAgentSummary.rpt</a> Updated Version 1/24/2016  4.00 v: <a href="#">RevenueReportbyAgentSummary_4_0.rpt</a> Updated Version 7/14/2016	Summary of Agency’s Travel Consultants Sales and Revenue (Commissions) by Travel Category for the Period Selected.	<b>No</b>	Agent’s Name, Travel Category; Sales; Revenue (Commissions) <a href="#">Sample</a>	<b>Date Range:</b> <b>Date Option:</b> <b>ResCard Create Date</b> <b>Trip Start Date</b> <b>Reservation Date</b> <b>Agent: All or One</b>
<b>Agent ResCard Volume by Client (TAMS)</b> 3.09 v: <a href="#">AgentSalesVolumesbyClient.rpt</a> New! Updated Version 06/23/2016  4.00 v: <a href="#">AgentSalesVolumesbyClient_4_0.rpt</a> Updated Version 07/31/2016	Summary and detail of all Agent ResCards for a specific time period organized by highest volume of Revenue first. The totals for the Agent include number of ResCards, Sales and Revenue and can optionally display service fees charged by each Agent. You can set the display to show any percent of the agent’s total Revenue. Because fees are a part of an Agent’s revenue, they can have a significant impact on numbers of clients contributing to major portions of an Agent’s Revenue.	<b>No</b>	Total Client Profiles, Client Profiles, Sales, Revenue, Service Fees <a href="#">Sample</a>	ResCard Create Date TripStart Date Reservation Date Display Options % of Transactions Detail or Summary