

CLIENTBASE RESCARD ANALYSIS

| ClientBase ResCard Analysis | Description | Excel | ClientBase Fields | Parameters |
|--|---|-----------|---|---|
| <p>Close Ratio for Agent, Marketing Source, or Regions</p> <p>closeratioAgentMarketingDestinations.rpt</p> <p>Updated Version 1/29/2016</p> | <p>Displays Close Ratio based on Confirmed Reservations or Invoiced transactions. Optionally done by Agent, Marketing Source or Region. Can also select one or multiple branches.</p> | <p>No</p> | <p>Agent, Marketing Source or Region; Total ResCards; Reservations or Invoices; Ratio; Average Days to Close; Average Trip; Average Commission; Trip Total; Commission Trip Total</p> <p>Sample</p> | <p>Date to and Date From;</p> <p>Reservations or Invoices;</p> <p>Agent or Marketing Source or Destination;</p> <p>Branch</p> |