

### Insurance Sales Analysis Report by Agent Report-

This report is used to tell you how much insurance your agents are selling by Travel Type, along with the agents 'Closing', 'Sales' and 'Revenue' ratios for your insurance sales.

The report excludes service fee transactions from the "number of bookings" column in the report to allow for accurate ratio calculations. You will need to know the number of your 'Service Fee" Travel Type before running the report. Go to Utilities/Setup/Travel Types and note the number for that Travel Type.

NOTE: When comparing totals this report excludes "no agent status "transactions, so totals may not agree with totals from other TRAMS reports.