

**AGENT SALES ANALYSIS REPORT**

Reporting Period January 01, 2005 to June 30, 2005

Travel Type	Agency Sales Analysis			Insurance Ratios		
	# OF Bookings	TOTAL Sales	TOTAL Commission	Closing RATIO	Gross Sales RATIO	Revenue RATIO
<b>DOROTHY LONG</b>						
B.S.P.	144	88,771	3,353			
TOURS	22	48,028	6,501			
CRUISES	5	19,837	2,727			
CONSOLIDAT	62	62,575	7,731			
INSURANCE	78	7,355	3,083			
SERVICE FEES		5,590	5,490			
<b>TOTALS</b>	<b>311</b>	<b>231,755</b>	<b>28,885</b>	<b>40%</b>	<b>3%</b>	<b>11%</b>