

ClientBase and TRAMS Back Office Management Summary Report By Branch

For All Branches

From: 1/1/2006

To: 7/7/2006

Travel Category	Sales	Cnx RC Sales	Total Sales	Comm	Cnx RC Comm	Total Comm	Yield	Pref Comm	% Pref	Pref Yield
CB Booking Activity By Travel Category - Including CB Reservations Less 'Cancelled' Reservations										
Air	453.80	0.00	453.80	0.00	0.00	0.00		0.00	0.00%	
Car	126.56	0.00	126.56	0.00	0.00	0.00		0.00	0.00%	
	<u>580.36</u>	<u>0.00</u>	<u>580.36</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	0.00%	<u>0.00</u>	<u>0.00%</u>	<u>0.00%</u>

Travel Category	Total Sales	Total Comm	Yield	Pref Comm	% Pref	Pref Yield
Non-CB Booking Activity By Travel Category = TBO Invoices with No CB Reservations						
Air	160,101.96	12,496.17	7.82%	0.00	0.00%	
Hotel	515.00	66.50	12.91%	0.00	0.00%	
Car	350.00	35.00	10.00%	35.00	100.00%	10.0%
Cruise	800.00	30.00	3.75%	30.00	100.00%	3.8%
Miscellaneous	-938.00	-50.00	5.33%	-50.00	100.00%	5.3%
Service Fee	259.60	251.83	97.01%	0.00	0.00%	
	<u>161,088.56</u>	<u>12,829.50</u>	<u>7.98%</u>	<u>15.00</u>	<u>0.12%</u>	<u>2.69%</u>

Travel Category	Sales	Cnx RC Sales	Total Sales	Comm	Cnx RC Comm	Total Comm	Yield	Pref Comm	% Pref	Pref Yield
Total Booking Activity By Travel Category = CB Reservations Less 'Cancelled' Reservations + TBO Invoices with No CB Reservations										
Air	160,555.76	0.00	160,555.76	12,496.17	0.00	12,496.17	7.80%	0.00	0.00%	
Hotel	515.00	0.00	515.00	66.50	0.00	66.50	12.91%	0.00	0.00%	
Car	476.56	0.00	476.56	35.00	0.00	35.00	7.34%	35.00	100.00%	10.00%
Cruise	800.00	0.00	800.00	30.00	0.00	30.00	3.75%	30.00	100.00%	3.75%
Miscellaneous	-938.00	0.00	-938.00	-50.00	0.00	-50.00	5.33%	-50.00	100.00%	5.26%
Service Fee	259.60	0.00	259.60	251.83	0.00	251.83	97.01%	0.00	0.00%	
	<u>161,668.92</u>	<u>0.00</u>	<u>161,668.92</u>	<u>12,829.50</u>	<u>0.00</u>	<u>12,829.50</u>	<u>7.95%</u>	<u>15.00</u>	<u>0.12%</u>	<u>2.69%</u>

ClientBase and TRAMS Back Office Management Summary Report By Branch

For All Branches

From: 1/1/2006

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Agent ID and Name	Sales	Cnx RC Sales	Total Sales	Comm	Cnx RC Comm	Total Comm	Yield	Pref Comm	% Pref	Pref Yield
CB Booking Activity By Agent - Including CB Reservations Less 'Cancelled' Reservations										
BL Brandy Libutti	580.36	0.00	580.36	0.00	0.00	0.00		0.00	0.00%	
	580.36	0.00	580.36	0.00	0.00	0.00	0.00%	0.00	0.00%	0.00%

Agent ID and Name	Total Sales	Total Comm	Yield	Pref Comm	% Pref	Pref Yield
Non-CB Booking Activity By Agent = TBO Invoices with No CB Reservations						
BL Brandy Libutti	2,595.60	193.60	8.25%	0.00	0.00%	
MW MW	-1,088.00	-50.00	4.60%	-50.00	100.00%	5.3%
MW No Agent Specified	159,580.96	12,685.90	7.95%	65.00	0.51%	10.0%
	161,088.56	12,829.50	7.98%	15.00	0.12%	2.69%

Agent ID and Name	Sales	Cnx RC Sales	Total Sales	Comm	Cnx RC Comm	Total Comm	Yield	Pref Comm	% Pref	Pref Yield
Total Booking Activity By Agent = CB Reservations Less 'Cancelled' Reservations + TBO Invoices with No CB Reservations										
BL Brandy Libutti	3,175.96	0.00	3,175.96	193.60	0.00	193.60	6.76%	0.00	0.00%	
MW MW	-1,088.00	0.00	-1,088.00	-50.00	0.00	-50.00	4.60%	-50.00	100.00%	5.26%
MW No Agent Specifier	159,580.96	0.00	159,580.96	12,685.90	0.00	12,685.90	7.95%	65.00	0.51%	10.00%
	161,668.92	0.00	161,668.92	12,829.50	0.00	12,829.50	7.95%	15.00	0.12%	2.69%

Travel Category	Total Sales	Total Comm	Yield	Pref Comm	% Pref	Pref Yield
Income Statement Activity By Travel Category						
Air	160,101.96	12,496.17	7.8%	0.00	0.0%	
Hotel	515.00	66.50	12.9%	0.00	0.0%	
Car	350.00	35.00	10.0%	35.00	100.0%	10.0%
Cruise	6,953.21	680.35	9.8%	680.35	100.0%	9.8%
Miscellaneous	-938.00	-50.00	5.3%	-50.00	100.0%	5.3%
Service Fee	259.60	251.83	97.0%	0.00	0.0%	
	167,241.77	13,479.85	8.1%	665.35	4.9%	9.9%