

Client Trips by Year
Leisure Customers

Last Revised 11/04/2013

List of Leisure Customers, ranked by highest volume of business with
Tours, Cruises and/or Insurance
summarized by years
based on Res Card Date, Reservation Date or Trip Start Date for all
or one Vendor (Supplier)

Uses data only within Res Cards for this report.
Maximum of 5 years.

Selection Criteria

Date in Res Card to Be Used - Select Options

Res Card Create Date (Inquiry Date)

Res Card Start Date (Travel Date)

Reservation Date (Booking Date)

Range of dates to be used (Select one)

Select all or one Vendor

Client Trips by Year

AS Of 1/5/2009

Leisure Customers

Res Card Travel Date

Tours, Cruises & Insurance

From 01/01/04

Through

12/31/08

Clients	2004	2005	2006	2007	2008	Total
Total Value (%)	15%	24%	31%	23%	7%	
# of Res Cards	28	42	47	35	17	169
\$ Base Amount	87,105	133,264	175,752	130,001	37,765	\$563,886
\$ Commission	9,306	12,815	16,790	10,660	3,407	52,978
Able/Kenneth	14% 8 27,478 3,447	27% 16 52,005 5,601	19% 12 36,111 2,799	31% 14 58,368 6,452	8% 6 15,642 2,056	56 \$189,605 20,354
Jonker/Kenneth and Barb	14% 3 6,838 236	24% 2 12,004 1,276	41% 5 20,561 2,304	21% 1 10,733		11 \$50,136 3,816
Burdan/Greg			81% 1 20,978 2,727	19% 2 5,054 205		3 \$26,032 2,932
Boyd/Shawn		25% 2 6,243 307	42% 4 10,517 1,161	33% 2 8,186 720		8 \$24,946 2,188
Chase/Herb	8% 1 1,902 190	34% 2 8,166 130	55% 3 13,172 1,299	4% 1 910		7 \$24,151 1,619
McCarthy/David		36% 2 6,761 664	64% 2 12,191 964			4 \$18,952 1,628
Dechter/Brad	21% 1 3,850 46	15% 1 2,707 271	26% 2 4,804 480	28% 2 5,148 510	10% 1 1,880	7 \$18,390 1,306
Sikes/Jeff	35% 3 4,770 517		59% 2 8,182 253		6% 1 811 77	6 \$13,763 847
Pauwels/Celeste		30% 1 3,929 416		70% 1 9,254		2 \$13,183 416
Crowley/Robert	15% 1 1,898 228		73% 3 8,971 760	12% 1 1,479 173		5 \$12,348 1,161
Tiggs/Hazel			100% 1 11,766 1,028			1 \$11,766 1,028

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Johnson/William				100% 2 11,315 1,392		2 \$11,315 1,392
Jones/William	100% 1 10,000 1,200					1 \$10,000 1,200
Mathis/Steve		100% 4 9,328 1,047				4 \$9,328 1,047
Johnson/Greg	79% 2 7,166 642		21% 1 1,876 170			3 \$9,042 812
Randolph/Samuel & Susan	76% 1 6,228 810	24% 1 2,000 300				2 \$8,228 1,110
Blue/Michael		100% 2 7,127 777				2 \$7,127 777
Aaron/Joe			100% 1 6,587 988			1 \$6,587 988
Allison/Vicki					100% 1 5,692	1 \$5,692
Amaral/Steve			49% 1 2,715 245	51% 1 2,780 14		2 \$5,495 259
Hernandez/Sandy				67% 1 3,676 368	33% 1 1,796 491	2 \$5,472 858
Brown/William			71% 2 3,826 383		29% 1 1,598	3 \$5,424 383
Meyer/Steve	100% 1 5,424 749					1 \$5,424 749

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Burdan/Lee		29% 1 1,500 180	45% 1 2,356	26% 1 1,336 151		3 \$5,192 331
Thrasher/Matthew		100% 1 5,129 473				1 \$5,129 473
Bloem/Tami		43% 1 2,016 262			57% 1 2,696 234	2 \$4,712 496
McGrath/Mike		100% 2 4,594 459				2 \$4,594 459
Rosen/Steve			34% 1 1,458 175	66% 1 2,832 238		2 \$4,290 413
Kazamek/Tom			61% 1 2,556 224	39% 1 1,632 163		2 \$4,188 387
Jones/Robert				100% 2 3,995 164		2 \$3,995 164
Scocca/Peter		56% 1 2,156 188			44% 1 1,667 200	2 \$3,823 388
Roonm/Amy		77% 1 2,539	23% 1 778 76			2 \$3,317 76
Smith/Jenny				69% 1 2,194	31% 1 965	2 \$3,159
Sampson/Dorothy	100% 1 2,899 311					1 \$2,899 311
Slope/Roger		100% 1 2,861 286				1 \$2,861 286

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Taylor/Lynn			100% 1 2,700 270			1 \$2,700 270
Noriis/Keith					100% 1 2,696 350	1 \$2,696 350
Anderson/Ed	100% 1 2,668 347					1 \$2,668 347
Ford/Harrison	100% 1 2,448 234					1 \$2,448 234
Taylor/Kevin		100% 1 2,200 179				1 \$2,200 179
Jones/Thomas			100% 1 1,867 224			1 \$1,867 224
Adams/William			100% 1 1,779 259			1 \$1,779 259
Bourdon/Lisa	100% 1 1,759 212					1 \$1,759 212
Rosen/Lee					100% 1 1,357	1 \$1,357
Matthews/Hanna	100% 1 1,285 103					1 \$1,285 103
Test/Jocelyn				100% 1 1,110 111		1 \$1,110 111
Thomas/Darryl					100% 1 965	1 \$965

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Giacalone/Teresa	100% 1 491 36					1 \$491 36