

Client Trips - Time Between Inquiry and Travel

Suppress Instructions

When Using Datalink, you can Click on any BLUE Box to change that Parameter

Compares ResCard Create Date with Trip Start Date and calculates number of months between them. Reports values in the calculated month ranges.

Can be selected based on one of two optional date ranges.

ResCard Create Date

Trip Start Date

Can also opt to select only one supplier.

Note: This report varies slightly depending on whether Travel Consultants are creating ResCards at initial inquiry or when reservations are booked. But in all cases it should reflect at least the time between booking and travel if ResCards are created at time of booking.

If you select using ResCard Create Date, you might be including ResCards with no Trip Start Date. In this case, the amounts will fall into a separate column for ResCards with no Trip Dates.

It also provides the option to use any or all Travel Categories

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Top 5 Leisure Clients (Default Value)

ResCard Trip Start Date

From

1/1/2015

Through

12/31/2015

Cruise, Air, Hotel, Car, Insurance, Miscellaneous, Rail, Tour, Service Fee, Transportation

Clients	00-03 Mo.	04-06 Mo.	07-09 Mo.	10-12 Mo.	13-15 Mo.	16-18 Mo.	Over 18 Mo.	Total
ResCard Count	219	389	313	140	62	21	17	1,161
\$ Value	\$707,121	\$1,679,757	\$1,539,781	\$1,031,945	\$555,077	\$156,696	\$141,596	\$5,811,974
Total Value (%)	15%	32%	28%	14%	7%	3%	2%	100%
Dutc/Brent		1 13,414 21%			2 55,728 64%	1 10,414 14%		4 \$79,556 100%
Head/Charles				2 67,480 100%				2 \$67,480 100%
Ande/Kenneth		2 16,066 44%	3 34,691 44%	1 6,705 12%				6 \$57,463 100%
Hard/Melissa				1 21,417 18%	3 31,679 82%			4 \$53,095 100%
Mush/Steve	1 738 10%	1 14,341 14%		1 23,788 28%		1 12,372 48%		4 \$51,240 100%
Others	218 706,383 15%	385 1,635,936 32%	310 1,505,090 28%	135 912,554 14%	57 467,670 7%	19 133,910 2%	17 141,596 2%	1,141 \$5,503,139 100%