

Suppress Instructions:

Yes

Hotel & Car Revenue

Instructions

When Using Datalink, you can Click on any BLUE Box to change that Parameter

This report generates an analysis of Hotel and Car Bookings on an Income Statement Basis.

You have an option that allows you to print the summary or the detail in addition to the options for starting and ending dates. You can also "Drill Down" (double click) on a detail line in the detail report and see traveler information. The summary will provide you with Booking and day counts for Hotels and Cars.

Car Bookings with out any Revenue (Commissions) are not counted as bookings while Hotel Bookings without Revenue are counted. The Revenue value of zero is highlighted in red.

In some cases Revenue has been recognized and no Sales have been recorded. The Sales value of zero is highlighted in Red but Revenues and bookings are included in the totals. To some extent the average Sales per booking are overstated depending on how many of these exist. See footnote at the bottom of each Travel Category.

In many cases the first 2 characters of your Hotel Vendor interface ids are the chain code for a Hotel Chain. Hotels are, where possible, summarized by this chain code. You can "Drill Down" (double click) on a detail line in the detail report to see the payment date for the transaction as well as the passenger and profile information..

If you select the detail report, it will provide information on all invoiced transactions. It will also point out and highlight where data is missing. It is very possible that you have incomplete data entry that you may want to address. If you use ClientBase properly for all your invoicing, this will eliminate 99% of this missing information.

Hotel & Car Revenue

From: 01/01/16

Detail View

To: 01/29/16

Issue Date	Invoice Number	Vendor Name	Depart Date	Return Date	ResCard #	City Code	# Bkgs	Per Bkng Sales	Bkng Rev	Daily Rate	No. Of Days	Total Sales	Revenue	Yield
01/06/16	55097	Cancun Property	06/19/16	06/23/16	47718		1			8,900.00	4	35,600.00	5,400.00	
		Cancun Property					1	35,600.00	5,400.00		4	35,600.00	5,400.00	15.2%
07/08/15	433816	Ritz-Carlton Sarasota	12/26/15	01/02/16		SRQ	1			649.00	7	4,543.00	454.30	
12/14/15	434535	Ritz Carlton South Beach	12/15/15	12/17/15		MIA	1			329.00	2	658.00	65.80	
		RZ RITZ CARLTON HOTELS					2	2,600.50	260.05		9	5,201.00	520.10	10.0%
09/16/15	54294	Hotel Rewards	10/30/15	11/03/15	47141		1			212.15	4	848.60	74.90	
11/05/15	54667	Hotel Rewards	11/11/15	11/15/15	47695		1			592.07	4	2,368.28	185.60	
		Hotel Rewards					2	1,608.44	130.25		8	3,216.88	260.50	8.1%
12/11/15	434531	Springhill Stes Glend Marric	12/30/15	01/02/16		PHX	1			209.00	3	627.00	70.96	
12/11/15	434531	Springhill Stes Glend Marric	12/30/15	01/02/16		PHX	1			209.00	3	627.00	70.96	
		XV SPRINGHILL SUITES					2	627.00	70.96		6	1,254.00	141.92	11.3%
11/04/15	434369	Inn At The Forks	11/22/15	11/24/15		YWG	1			145.20	2	290.40	39.00	
11/04/15	434370	Inn At The Forks	11/22/15	11/24/15		YWG	1			145.20	2	290.40	39.00	
		LM LEXINGTON SERVICES					2	290.40	39.00		4	580.80	78.00	13.4%
11/18/15	434433	Fairfield Inn N Stes Marriott	12/25/15	12/28/15		NYC	1			125.00	3	375.00	68.10	
		FN FAIRFIELD INN					1	375.00	68.10		3	375.00	68.10	18.2%
10/29/15	434335	Canad Inns Club Regent C	11/08/15	11/12/15		YWG	1			96.23	4	384.92	33.66	
10/29/15	434336	Canad Inns Club Regent C	11/08/15	11/12/15		YWG	1			96.23	4	384.92	33.66	
		WV IHOTELIER					2	384.92	33.66		8	769.84	67.32	8.7%
11/04/15	434369	Victoria Inn Airport Conf Ctr	11/20/15	11/22/15		YWG	1			103.16	2	206.32	19.01	
11/04/15	434370	Victoria Inn Airport Conf Ctr	11/20/15	11/22/15		YWG	1			103.16	2	206.32	29.22	
		BT BOUTIQUE HOTEL GROUP					2	206.32	24.12		4	412.64	48.23	11.7%
11/02/15	54635	Travel Bound +	12/26/15	12/30/15	47630		1			626.25	4	2,505.00	350.00	
11/02/15	54636	Travel Bound +	12/26/15	12/30/15	47635		1			362.13	4	1,448.50	202.59	
12/15/15	1000581	Travel Bound +	12/26/15	12/30/15	47635		-1			320.88	-4	-1,283.50	-179.69	
12/15/15	1000582	Travel Bound +	12/26/15	12/30/15	47630		-1			585.00	-4	-2,340.00	-326.70	
01/04/16	55077	Travel Bound +	02/08/16	02/10/16	48242		1			228.50	2	457.00	0.00	
		Travel Bound +					1	787.00	46.20		2	787.00	46.20	5.9%
11/09/15	434378	Opryland Hotel	12/23/15	12/26/15		BNA	1			227.00	3	681.00	45.40	
		UI UTELL					1	681.00	45.40		3	681.00	45.40	6.7%
11/22/15	434447	Hyatt Place Lincoln Downto	11/22/15	11/24/15		LNK	1			109.00	2	218.00	21.80	
		HY HYATT HOTELS AND RESORTS					1	218.00	21.80		2	218.00	21.80	10.0%
11/23/15	434456	Courtyard Airport Marriott	12/16/15	12/17/15		YWG	1			119.77	1	119.77	9.41	
11/23/15	434457	Courtyard Airport Marriott	12/16/15	12/17/15		YWG	1			119.77	1	119.77	9.41	
12/15/15	434550	Courtyard Fairlawn Marriott	12/21/15	12/22/15		CAK	1			114.99	1	114.99	11.50	
		CY COURTYARD BY MARRIOTT					3	118.18	10.11		3	354.53	30.32	8.6%
11/12/15	54713	Riverside Hotel	12/20/15	12/27/15		FLL	1			30.79	7	215.50	21.50	
		RI RODEWAY INNS					1	215.50	21.50		7	215.50	21.50	10.0%
08/07/15	433937	Townplace Suites Columbu	12/19/15	12/20/15		CMH	1			119.00	1	119.00	11.90	
08/07/15	433937	Townplace Suites Columbu	12/27/15	12/28/15		CMH	1			76.00	1	76.00	7.60	
		TO TOWNEPLACE SUITES					2	97.50	9.75		2	195.00	19.50	10.0%
11/30/15	434470	SheratonToronto	12/02/15	12/03/15		YYZ	1			188.83	1	188.83	17.92	
		SI SHERATON HOTELS					1	188.83	17.92		1	188.83	17.92	9.5%
11/09/15	434379	Homewood Suites Florence	12/30/15	12/31/15		CVG	1			149.00	1	149.00	14.55	
		HG HOMEWOOD SUITES BY HILTON					1	149.00	14.55		1	149.00	14.55	9.8%
10/13/15	54476	Unique Vacations	03/08/16	03/17/16	45191		1			55.56	9	500.00	0.00	
10/13/15	54476	Unique Vacations	03/08/16	03/17/16	45191		1			55.56	9	500.00	0.00	
11/02/15	54637	Unique Vacations	03/08/16	03/17/16	45191		1			23.61	9	212.49	0.00	
		Bookings with No Revenue					3	404.16	0		27	1,212.49	0.00	- %

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Detail View

To: **01/29/16**

Issue Date	Invoice Number	Vendor Name	Depart Date	Return Date	ResCard #	City Code	# Bkgs	Per Bkng Sales	Bkng Rev	Daily Rate	No. Of Days	Total Sales	Revenue	Yield
Totals for All Hotels					28		1,836.13	242.91		94		51,411.51	6,801.36	13.2%
Less Bookings with no Revenue					4					29		1,669.49		
Bookings with Revenue					24		\$2,072.58	\$283.39		65		\$49,742.02	\$6,801.36	13.7%
Totals for All Hotels							28	1,836.13	242.91		94	51,411.51	6,801.36	13.2%
Less Bookings with no Revenue							4			29		\$1,669.49		
Bookings with Revenue							24	2,072.58	283.39		65	49,742.02	6,801.36	13.7%

4 Bookings had no Revenue (Commissions)

\$1,669.49 Worth of Sales has no associated Revenue

29 Days included that have no Revenue (Commissions).

\$0.00 worth of Revenue has no associated Sales value.

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09/11/15	54274	Hertz +	12/25/15	12/26/15	47103		1			166.42	1	166.42	6.64	
11/20/15	434444	Hertz +	12/01/15	12/03/15		DFW	1			122.03	2	244.06	12.20	
12/01/15	434472	Hertz +	12/02/15	12/03/15		CHS	1			78.85	1	78.85	3.94	
ZE HERTZ RENT A CAR							3	163.11	7.59		4	489.33	22.78	4.7%
03/30/15	433319	Avis Car Rental +	04/11/15	04/15/15		PHX	1			38.00	4	152.00	0.00	
04/27/15	433473	Avis Car Rental +	05/12/15	05/13/15		CMH	1			39.00	1	39.00	0.00	
05/11/15	433520	Avis Car Rental +	05/26/15	05/29/15		JAX	1			35.00	3	105.00	0.00	
07/10/15	433823	Avis Car Rental +	07/14/15	07/17/15		LAX	1			36.00	3	108.00	0.00	
08/20/15	434021	Avis Car Rental +	09/08/15	09/11/15		ATL	1			36.00	3	108.00	0.00	
08/25/15	434035	Avis Car Rental +	09/08/15	09/11/15		PHX	1			36.00	3	108.00	0.00	
09/04/15	434087	Avis Car Rental +	10/02/15	10/04/15		LAX	1			36.00	2	72.00	0.00	
09/23/15	434161	Avis Car Rental +	09/28/15	09/30/15		LAX	1			36.00	2	72.00	0.00	
10/15/15	434273	Avis Car Rental +	11/16/15	11/19/15		LAX	1			36.00	3	108.00	0.00	
10/27/15	434319	Avis Car Rental +	11/03/15	11/05/15		LAS	1			36.00	2	72.00	0.00	
12/10/15	434522	Avis Car Rental +	12/10/15	12/14/15		FSM	1			70.19	4	280.76	7.02	
12/21/15	434577	Avis Car Rental +	12/21/15	12/22/15		FSM	1			48.44	1	48.44	2.42	
ZI AVIS RENT A CAR							12	106.10	0.79		31	1,273.20	9.44	0.7%
12/10/15	54928	Thrifty Car Rental	12/13/15	12/16/15	47893	FLL	1			62.71	3	188.14	4.42	
ZT THRIFTY CAR RENTAL							1	188.14	4.42		3	188.14	4.42	2.3%
12/18/15	434575	National Car Rental ++	12/22/15	12/26/15		TPA	1			33.30	4	133.20	6.66	
ZL NATIONAL CAR RENTAL							1	133.20	6.66		4	133.20	6.66	5.0%
Totals for All Cars					17	122.58	2.55	42	2,083.87	43.30	2.1%			
Less Bookings with no Revenue					10			26	944.00					
Bookings with Revenue					7	\$162.84	\$6.19	16	\$1,139.87	\$43.30	3.8%			
Totals for All Cars					17	122.58	2.55	42	2,083.87	43.30	2.1%			
Less Bookings with no Revenue					10			26	\$944.00					
Bookings with Revenue					7	162.84	6.19	16	1,139.87	43.30	3.8%			

10 Bookings had no Revenue (Commissions)

\$944.00 Worth of Sales has no associated Revenue

26 Days included that have no Revenue (Commissions).

\$0.00 worth of Revenue has no associated Sales value.