

## Financial Report By Preferred Vendor

From: 1/1/15

To: 12/31/15

<i>Travel Type</i> Vendor	Net Sales	Revenue		
<i>Cruise</i>				
HOLLAND AMERICA LINE	9,350.00	850.00		
<b>Non Preferred</b> Vendor Total for Cruise (Do Not Use)	<u>9,350.00</u>	<u>850.00</u>		
Total for Cruise	<u>9,350.00</u>	<u>850.00</u>		
Percent of "Report Total"	24.76%			19.36%
<i>Hotel</i>				
HOTEL SUPPLIER	253.00	23.00		
SHERATON FT LAUDERDALE AIRPORT	165.00	15.00		
<b>Non Preferred</b> Vendor Total for Hotel	<u>418.00</u>	<u>38.00</u>		
Total for Hotel	<u>418.00</u>	<u>38.00</u>		
Percent of "Report Total"	1.11%			0.87%
<i>Insurance</i>				
TRAVEL GUARD	165.00	15.00		
<b>Non Preferred</b> Vendor Total for Insurance	<u>165.00</u>	<u>15.00</u>		
Total for Insurance	<u>165.00</u>	<u>15.00</u>		
Percent of "Report Total"	0.44%			0.34%
<i>Serv Fee</i>				
CRUISE PLANNING & MANAGEMENT	75.00	75.00		
VACATION PLANNING & MANAGEMENT	130.00	130.00		
<b>Preferred</b> Vendor Total for Serv Fee	<u>205.00</u>	<u>205.00</u>		
<b>Preferred</b> Vendor Percent for Serv Fee	50.62%			50.62%
CUSTOM TRAVEL PLANNING	150.00	150.00		
HOTEL RESERVATION MANAGEMENT	50.00	50.00		
<b>Non Preferred</b> Vendor Total for Service Fees	<u>200.00</u>	<u>200.00</u>		
Total for Serv Fee	<u>405.00</u>	<u>405.00</u>		
Percent of "Report Total"	1.07%			9.23%

<i>Travel Type</i>			
<b>Vendor</b>		<b>Net Sales</b>	<b>Revenue</b>
<i>Tour</i>			
MLT VACATIONS		4,809.60	472.54
TAUCK TOURS		10,637.00	967.00
<b>Preferred Vendor Total for Tour</b>		<u>15,446.60</u>	<u>1,439.54</u>
<b>Preferred Vendor Percent for Tour</b>	56.33%		46.71%
UNIWORLD		8,000.00	1,280.00
GLOBUS		3,850.00	350.00
SHORETRIPS		123.00	12.30
ALL OTHERS		.00	.00
<b>Non Preferred Vendor Total for Tour</b>		<u>11,973.00</u>	<u>1,642.30</u>
<b>Total for Tour</b>		<u>27,419.60</u>	<u>3,081.84</u>
<b>Percent of "Report Total"</b>	72.62%		70.20%
<b>Report Total</b>		<b>37,757.60</b>	<b>4,389.84</b>