

## Revenue ( and Sales) within ResCards with Cruises

Report can be sorted and summarized by

1. Agency (ResCard Sequence)
2. Agents or
3. Branches

Displays Averages and Yields at these summary levels

This report only includes ResCards that have at least one Cruise Reservation within the ResCard.

Option to Select Revenue for Different Date Ranges

ResCard Date Range

Reservation Date Range

Trip Start Date Range

You can manage the results by using the 3 date ranges in combination. Normally the ResCard and Trip Start Date ranges are set to cover broad ranges and the Reservation dates are set for a specific period to see all the new reservations created during the period selected. The totals will only include the new reservations created during the selected period.

If you wanted to see all the travel sold for a specific Trip Date Range, you would use the broadest date ranges for ResCards and Reservations while using the desired date range for Trip Start Dates.

You can also be selective within:

Travel Categories and/or Branches

This report includes quotes within Reservations.

**Revenue ( and Sales) within ResCards with Cruises**

For All Branches

Client Name	Rescard Line	Create	Start	End	Nmbr	Sales Amt	Commission	Disc/Markup	Total Rev	Destination			
Reserved	Vendor Name	Reservation Line			Pax	Sales Amt	Commission	Disc/MarkUp	Total Rev	Yield	Dom/Int'l (Air Only)		
	Branch Name		Agent or Branch Total Line			Sales Amt	Commission	Disc/Markup	Total Rev	Yield	% of Total	RsCrds	Rsrvtn
Agent or Branch Summary Data		Average ResCard Sales	Average ResCard Revenue			Average Reservation Sales			Average Reservation Revenue				Average Reservation Per ResCard

**Travel With The Stars**

<b>Gilmore/William</b>		<b>4/27/15</b>	<b>5/16/15</b>	<b>5/24/15</b>	<b>760</b>	9,815.00	865.00	-	865.00	8.81%	Caribbean - Western		
4/27/15	Holland America Line		Cruise		2	9,350.00	850.00	-	850.00	9.09%			
4/28/15	Sheraton Ft Lauderdale Airport		Hotel		2	165.00	15.00	-	15.00	9.09%			
4/28/15	Alaska Airlines		Air		2	300.00	.00	-	.00	0.00%	D		
<b>Johnson/Judy</b>		<b>5/6/15</b>	<b>8/13/15</b>	<b>8/20/15</b>	<b>766</b>	2,451.80	235.20	-	235.20	9.59%	Caribbean - Western		
5/6/15	Carnival Cruise Lines		Cruise		2	1,097.80	99.80	-	99.80	9.09%			
5/6/15	ShoreTrips		Tour		2	160.00	16.00	-	16.00	10.00%			
5/6/15	ShoreTrips		Tour		2	278.00	27.80	-	27.80	10.00%			
5/6/15	ShoreTrips		Tour		2	916.00	91.60	-	91.60	10.00%			
<b>Dechter/Brad</b>		<b>5/18/15</b>	<b>10/1/15</b>	<b>10/11/15</b>	<b>771</b>	6,064.00	758.70	-	758.70	12.51%			
5/18/15	Princess Cruises		Cruise		2	6,064.00	758.70	-	758.70	12.51%			
<b>Jonker/Kenneth</b>		<b>7/5/15</b>	<b>9/26/15</b>	<b>10/6/15</b>	<b>775</b>	23,493.12	281.22	-	281.22	1.20%	France		
6/1/15	Uniworld		Cruise		2	23,493.12	281.22	-	281.22	1.20%			
<b>Bloem/Tami</b>		<b>7/7/15</b>	<b>9/26/15</b>	<b>10/6/15</b>	<b>776</b>	11,130.90	1,224.21	-	1,224.21	11.00%	France		
6/1/15	Uniworld		Cruise		2	11,130.90	1,224.21	-	1,224.21	11.00%			
8/15/15	Travel Agent		Tour		1	.00	.00	-	.00	0.00%			
<b>Louchheim/Robbie</b>		<b>7/14/15</b>	<b>9/26/15</b>	<b>10/6/15</b>	<b>777</b>	11,130.90	1,224.21	-	1,224.21	11.00%	France		
6/1/15	Uniworld		Cruise		2	11,130.90	1,224.21	-	1,224.21	11.00%			
<b>Able/Kenneth</b>		<b>8/14/15</b>	<b>9/26/15</b>	<b>10/6/15</b>	<b>791</b>	11,130.90	1,224.21	-	1,224.21	11.00%			
6/1/15	Uniworld		Cruise		2	11,130.90	1,224.21	-	1,224.21	11.00%			
6/1/15	Uniworld		Tour		1	.00	.00	-	.00	0.00%			
8/15/15	Travel Agent		Tour		1	.00	.00	-	.00	0.00%			
<b>Dechter/Brad</b>		<b>10/8/15</b>	<b>12/27/15</b>	<b>1/3/16</b>	<b>807</b>	6,743.78	603.15	-	603.15	8.94%			
10/8/15	Royal Caribbean International		Cruise		2	6,743.78	603.15	-	603.15	8.94%			

ResCard Create Date From: 1/1/13  
ResCard Create Date To: 12/31/15

Reservation Create Date From: 1/1/13  
Reservation Create Date To: 12/31/15

ResCard Trip Start Date From: 1/1/15  
ResCard Trip Start Date To: 12/31/15

Client Name	Rescard Line	Create	Start	End	Nmbr	Sales Amt	Commission	Disc/Markup	Total Rev	Destination			
Reserved	Vendor Name	Reservation Line			Pax	Sales Amt	Commission	Disc/MarkUp	Total Rev	Yield	Dom/Int'l (Air Only)		
	Branch Name		Agent or Branch Total Line			Sales Amt	Commission	Disc/Markup	Total Rev	Yield	% of Total	RsCrds	Rsrvtn
Agent or Branch Summary Data		Average ResCard Sales	Average ResCard Revenue			Average Reservation Sales			Average Reservation Revenue				Average Reservation Per ResCard

**Travel With The Stars**

Dechter/Brad		10/8/15	10/3/15	10/15/15	808	8,042.22	1,025.70	-	1,025.70	12.75%			
10/8/15	Celebrity Cruises			Cruise	2	8,042.22	1,025.70	-	1,025.70	12.75%			
Dechter/Brad		10/9/15	12/19/15	1/3/16	811	15,863.02	2,174.56	-	2,174.56	13.71%			
10/15/15	Holland America Line			Cruise	2	15,863.02	2,174.56	-	2,174.56	13.71%			
<b>Travel With The Stars</b>						<b>105,865.64</b>	<b>9,616.16</b>	<b>.00</b>	<b>9,616.16</b>	<b>9.08%</b>	<b>100.00%</b>	<b>10</b>	<b>18</b>
<b>Averages:</b>		<b>10,586.56</b>	<b>961.62</b>			<b>5,881.42</b>			<b>534.23</b>				<b>1.80</b>

Travel With The Stars		Travel Cat.	Sales	Revenue	Units	Paxs	Pax/Units	Revenue/Unit	Revenue/Pax
		Cruise	104,046.64	9,465.76	10	20	2.00	946.58	473.29
		Tour	1,354.00	135.40	6	9	1.50	22.57	15.04
		Insurance	.00	.00	-	-	-	-	-
		Fees	0.00	.00	-	-	-	-	-

ResCard Create Date From: 1/1/13  
ResCard Create Date To: 12/31/15

Reservation Create Date From: 1/1/13  
Reservation Create Date To: 12/31/15

ResCard Trip Start Date From: 1/1/15  
ResCard Trip Start Date To: 12/31/15

