

Close Ratio Report - Region

From: 01/01/2015

To: 12/31/2015

Close Ratio Based on Confirmed Reservations
For All Branches

	Total Res Cards	With Reservations	Without Reservations	Close Ratio	Avg. Days To Close	Avg. Trip Total	Avg. Trip Commission	Trip Total	Trip Total Commission
Europe	277	261	16	94.2%	2	4,227	519	\$ 2,041,768	\$ 250,788
United States	214	210	4	98.1%	0	2,996	315	\$ 1,147,386	\$ 120,533
Bermuda & Caribbean	141	140	1	99.3%	1	3,061	319	\$ 667,367	\$ 69,637
No Region	111	98	13	88.3%	3	3,316	3,516	\$ 417,774	\$ 443,021
Mexico & Central America	92	89	3	96.7%	0	2,547	273	\$ 320,888	\$ 34,450
South America & Antarctica	31	31	0	100.0%	0	4,413	408	\$ 198,575	\$ 18,366
Asia	28	27	1	96.4%	0	3,813	345	\$ 175,376	\$ 15,877
Australia & New Zealand	17	17	0	100.0%	0	5,729	608	\$ 114,572	\$ 12,166
Canada	12	12	0	100.0%	0	4,103	440	\$ 94,367	\$ 10,122
Africa	10	10	0	100.0%	0	5,155	576	\$ 67,018	\$ 7,484
Egypt & Middle East	9	9	0	100.0%	0	3,712	236	\$ 37,119	\$ 2,361
South Pacific	4	4	0	100.0%	0	26,180	2,644	\$ 104,722	\$ 10,577
	946	908	38	96.0%	1	3,598	665	\$5,386,932	\$ 995,382